PRESS RELEASE Hamburg, May 13, 2019

'ABOUT YOU(R) CHOICE'

ABOUT YOU Speaks Out Ahead of the European Elections: The Fashion Online Shop Fulfills its Social Responsibility with a Europe-Wide, Pro-Vote Campaign

- ABOUT YOU and Kolle Rebbe develop an innovative brand campaign for greater political participation in the 2019 European elections
- 'ABOUT YOU(R) CHOICE' combines a strong brand ethos with the fashion online shop's principles and advocates the European Union's democratic values
- The campaign is fronted by ABOUT YOU co-founder and co-CEO Tarek Müller, actress Nilam Farooq, and designer Henrik Vibskov, who are joined by numerous national and international influencers
- The campaign T-shirt designed exclusively by Vibskov will be launched with an impressive promotion at <u>ABOUT YOU</u> on May 9, 2019

To coincide with the 2019 European elections, ABOUT YOU is speaking out about the importance and value of the right to vote. With 'ABOUT YOU(R) CHOICE,' the fashion online shop is continuing to take a stance and share values in its marketing. The company recently advocated greater liberty, self-determination, and a community founded on tolerance and diversity with its 'Freedom' campaign. Now, ABOUT YOU is building on this in the run-up to the European Parliament elections. Together with the well-known Hamburg advertising agency Kolle Rebbe, it has developed a brand campaign promoting greater political participation.

"The fundamental freedoms of the EU are essential for us as an e-commerce company which operates throughout Europe—ABOUT YOU would definitely not be as big as it is now if the European Union didn't exist. With that in mind, we see the European elections as an opportunity to take responsibility and make a statement for greater political engagement," explained ABOUT YOU co-founder and co-CEO Tarek Müller.

'ABOUT YOU(R) CHOICE' is a distinctive combination of the strong brand ethos and principles held by the online-only retailer, which currently operates in seven European countries. It is due to commence operations in two additional European markets this year. According to the firm, the online fashion store is due to be launched in Slovakia in June, followed by a rollout in Romania this fall. With its clear message, ABOUT YOU succeeds in credibly transporting the European values of freedom, community, and diversity in its pro-vote campaign. These values are also reflected in the campaign symbol—'The Choice Shirt' created exclusively for ABOUT YOU by the Danish fashion designer Henrik Vibskov. "The design of the T-shirt features various democratic symbols and is intended to show that each person's voice should be heard," explains Vibskov. The launch of the colorful statement tee is being accompanied by a special promotion which also marks the beginning of the large-scale European election campaign. To highlight what it means to have no choice, customers who visit ABOUT YOU on May 14, 2019—just a few days before the European elections—will only be able to purchase 'The Choice Shirt' instead of selecting from the usual extensive range of 200,000+ articles. This promotion aims to highlight the importance of the right to vote as a privilege and an expression of

ABOUT YOU R CHOICE 🕸

freedom—one which is worth protecting by voting in the European elections. Each customer who buys a T-shirt will also receive a voucher offering a discount equivalent to the turnout percentage, providing an additional incentive to go to the ballot box.

"Since day one, it has always been important to us to demonstrate a clear ethos. With this campaign, we are going one step further with the aim of using our reach to draw attention to this right and demonstrate political engagement—because decisions concerning Europe affect all of us," said Tarek Müller, who can be seen in both campaign commercials as a well-known face and voice of ABOUT YOU. The personalities chosen to front the campaign are also testament to the authenticity and credibility of 'ABOUT YOU(R) CHOICE.' Along with ABOUT YOU cofounder and co-CEO Tarek Müller, actress Nilam Farooq and designer Henrik Vibskov talk about their attitude to Europe and the importance of the right to vote. Countless national and international influencers are also involved in the campaign, lending it further celebrity support. They include Lena Gercke, Daniel Fuchs alias Magic Fox, Elena Carrière, Sofia Tsakiridou von Matiamu, Pip Pellens, Jan Versteegh, Claartje Rose, Matthias Geerts, Anna Kaderavkova, and Adam Misik.

A cooperation with up-and-coming podcaster Gregor Schwung also forms part of the 'ABOUT YOU(R) CHOICE' campaign. A nine-part series of podcasts about the 2019 European elections will start on May 9 as part of his existing podcast format, <u>Politik mit Schwung</u>. Listeners can expect interviews with top candidates from the six major parties along with interesting background information about the European Parliament and the European Union. By supporting the young podcaster, this special collaboration allows ABOUT YOU to foster the provision of informative content and political education as part of its 'ABOUT YOU(R) CHOICE' campaign as well as highlighting the importance of the right to vote.

The 'ABOUT YOU(R) CHOICE' campaign will be launched officially on May 14, 2019. In addition to Germany, the digital campaign will be broadcast in Austria, the Netherlands, Belgium, and the Czech Republic. It consists of two 60-second commercials (Choices and Mission), which will be shown on YouTube, Instagram, and Facebook. Additional campaign material will run in the online store and the ABOUT YOU app.

'The Choices Shirt' is available in sizes XS through XL, costs €29.90, and will be available exclusively from <u>ABOUT YOU</u> starting on May 9. ABOUT YOU will donate all proceeds from sales of the campaign tee to the international non-governmental organization <u>Amnesty International</u>, which is dedicated to safeguarding human rights.

High-resolution images of the 'ABOUT YOU(R) CHOICE' campaign can be downloaded by clicking on the following link: <u>https://drive.google.com/drive/folders/19IKmQ10HnBjbZeuym8ICMglTn48FEkhl?usp=sharing</u>

Campaign Links: Video "Choices" Video "The Mission"

https://youtu.be/63vJIjwukK0 https://www.youtube.com/watch?v=vqtRsnGuc1Y&feature=youtu.be

ABOUT YOU R CHOICE 🕸

About ABOUT YOU

ABOUT YOU digitized the traditional shopping stroll and creates a personalized shopping experience on the smartphone. This means that the online shop fits the individual style of each customer; a shop that shows only relevant products and outfit suggestions for that customer is created. At ABOUT YOU, the customer is the focus. Thus, their infinitely many different personalities find their expression through fashion, which is supported by ABOUT YOU. In addition to the versatile inspiration at aboutyou.com and in the ABOUT YOU app, women and men between 18 and 49 years of age will find an assortment of more than 200.000 articles from over 1.200 brands. With over 11 million active users each month, ABOUT YOU is one of the largest fashion and lifestyle platforms in Europe. The fashion technology company generated a turnover of 461 million euros in 2018/19. With a company valuation of more than one billion US dollars, ABOUT YOU is the first unicorn from Hamburg.

ABOUT YOU GmbH was founded in 2014 as a subsidiary of the Otto Group and is now part of the group portfolio. The management team includes multi-company founders and digital experts Tarek Müller (30, Marketing & brands) and Sebastian Betz (28, Tech & Product), as well as former Roland Berger-strategist Hannes Wiese (37, Operations & Finance).

Press Contact ABOUT YOU Nina Stoffel Phone: +49 40 638 569 212 Mail: presse@aboutyou.de

About Kolle Rebbe

Kolle Rebbe was founded in 1994 with headquarters in Hamburg and believes in creative, entrepreneurial intelligence. The agency builds brands worldwide, develops product innovations and supports start-ups. Almost 300 employees work for customers such as Lufthansa, DAZN, AUDI, Aktion Mensch, Leibniz, Ritter Sport and Rauch Fruchtsäfte. For years Kolle Rebbe has been among the top ten most creative agencies in Germany in all relevant rankings. Since November 2018 Kolle Rebbe has been part of Accenture Interactive.

Press Contact Kolle Rebbe

Petra Fox +49 (0) 40 325423 109 fox@kolle-rebbe.de